



Danish Business Delegation to Iran

Tehran, 21 - 23 February 2005

هیات بازرگانی دانمارک به ایران
۳ اسفند - ۵ اسفند ۱۳۸۳
(۲۱-۲۳ فوریه ۲۰۰۵)

ROYAL DANISH EMBASSY
ROYAL DANISH MINISTRY OF FOREIGN AFFAIRS

Foreword by Mr. Johan Schroeder, Chairman of the Confederation of Danish Industries, Head of the Danish Business Delegation

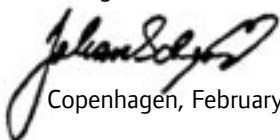
During the last couple of years, trade between Denmark and the Islamic Republic of Iran has increased substantially leading to a doubling of the trade volume. At the same time the number of Danish companies that have established joint ventures and branch offices in Iran has been increasing. This development underlines the vital importance of economic relations between our two countries.

In the dairy sector, Denmark has supported Iran in reaching the present state of self-sufficiency. Dairy products are now produced on Danish made production facilities in more than 80 major Iranian cities and Iran has started exporting to many of the neighbouring countries. In the pharmaceutical industry, Denmark is a major exporter. Denmark is supplying specialised medical equipment such as electro-medical equipment, and hospital and nursing equipment to the Iranian medical and health care sector.

Iran's rich resources in the mining and quarry sector has encouraged Denmark to become highly active in supplying new technology, plants, and know-how for cement production plants in Iran's Northern and Central provinces. Within the energy sector, Danish companies are now among the main suppliers of software for power plant control rooms, and in addition Danish wind turbines were the first to be installed in Iran.

Therefore, the Danish business delegation has been looking forward with great enthusiasm to visiting the Islamic Republic of Iran. The purpose is to establish new and strengthen already existing trade relations between our two countries. And in addition to this, our objective is also to meet the Iranian people and experience the lively business environment of Iran.

I am confident that our visit here with this notable business delegation will further strengthen the ties between the Kingdom of Denmark and the Islamic Republic of Iran.


Copenhagen, February 2005.



پیش گفتار توسط آقای شرودر، ریاست کنفدراسیون صنایع و رئیس هیات بازرگانی دانمارک

ظی چند سال اخیر ، تجارت بین کشور دانمارک و جمهوری اسلامی ایران بطور قابل ملاحظه ای افزایش یافته و در واقع حجم آن دو برابر شده و برای هر دو کشور سودمند بوده است. این پیش رفت تاکیدی است بر اهمیت حیاتی روابط اقتصادی بین کشورها و منطقه. در این راستا سرمایه گذاری شرکت‌های دانمارکی در ایران نیز فزونی یافته و چندین تشکیلات اقتصادی مبادرت به ایجاد پروژه های اقتصادی مشترک با ایران را نموده و دفاتر نمایندگی خود را در ایران تاسیس کرده اند.

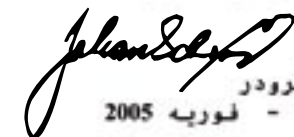
در بخش تولیدات لبنی، کشور دانمارک با حمایت خود سبب شده است که ایران به مرز خود کفالی برسد. در حال حاضر در بیش از 80 شهر اصلی ایران ، محصولات لبنی با استفاده از ماشین آلات دانمارکی تولید میگردد. همچنین که به مرحله صادرات به کشورهای همسایه نیز رسیده است. در بخش دارویی ، دانمارک یکی از کشورهای صادر کننده محصولات دارویی است و داروهای خاص و تجهیزات پیشرفته بیمارستانی و وسائل مراقبت های پرستاری را به ایران صادر مینماید.

منابع غنی کانی و معدنی ایران مشوقی برای دانمارک بوده که در این رشته نیز فعالیت چشمگویی داشته باشد و با عرضه تکنولوژی جدید ، ماشین آلات و نیروی کار متخصص جهت تولید سیمان در چندین استان شمالی و مرکزی ایران فعالیت داشته است. در بخش انرژی ، شرکت های دانمارکی اینک جزء عرضه کنندگان اصلی نرم افزار برای اطافهای کنترل نیرو گاه های برق میباشدند. توربین های بادی دانمارک نیز بخشی از اولین دستگاہانی است که در ایران نصب شده است.

بنا بر این هیات دانمارکی با اشتیاقی وافر در انتظار سفر به جمهوری اسلامی ایران بوده است. منظور از این بازدید ایجاد زمینه های جدید همکاری و تحکیم روابط تجاری خوب موجود بین دو کشور است. به هر حال، دیگر هدف هیات از این سفر، دیدار با مردم ایران است تا محیط نشاط انگیز بازرگانی را نیز تجربه نماید.

در این سفر ، هیات بازرگانی دانمارک بخش های گوناگون تجاری ، صنایع غذایی، بهداشت، صنایع پزشکی و نیز سرمایه گذاری را مد نظر خواهند داشت و در این زمینه ما نیز ما دستاوردهای کشور دانمارک را اعلام و با همراهی مقامات و بازرگانان ایرانی تلاش خواهیم نمود تا دیگر بستر های همکاری که سودمند برای هر دو کشور باشد مشخص نماییم.

اینجانب اطمینان دارم که سفر من همراه با هیات مهم بازرگانی دانمارک موجبات تحکیم پیوندهای بین کشور پادشاهی دانمارک و جمهوری اسلامی ایران را فراهم خواهد نمود.


یوهان شرودر
کپنهاگ - فوریه 2005

Foreword by H.E. Mr Claus Juul Nielsen Ambassador of the Kingdom of Denmark

Danish companies have a long history and tradition in doing business with Iranian partners and in the last years the business potential between the two countries has been growing rapidly.

In 2003 Danish exports to Iran stood at 140 Million US Dollars and imports from Iran at 11 Million US Dollars. Over a 3 year period from 2000 to 2003 exports and imports have increased with 140 % and 25% respectively. Bearing in mind the opportunities for further cooperation which lie in front of us, this trend should be sustained and even strengthened.

With this aim the Danish Trade Council in cooperation with the Confederation of Danish Industries, Export Promotion Denmark and the Royal Danish Embassy in Tehran is happy this year to present a Danish business delegation to our Iranian partners. It consists of Danish companies who are leading on world markets in their respective lines of business.

I am therefore confident that the technology and know-how of these Danish companies combined with the natural and human resources of Iran, its economic growth and continuously expanding markets will create many new opportunities for investment and trade for years to come between our two countries.



Ambassador



پیام جناب آقای کلاوس یول نیلسن
سفر سفارت پادشاهی دانمارک
در ایران.

شرکت های دانمارک دارای پیشینه ای طولانی و سنی در زمینه تجارت با همکاران ایرانی خود بوده و در سالهای اخیر روابط تجاری بین دو کشور رشد چشمگیری داشته است.

در سال میلادی 2003 ، صادرات دانمارک به ایران معادل 140 میلیون دلار و واردات دانمارک از ایران در همین سال به میزان 11 میلیون دلار میباشد. در فاصله زمانی سه ساله 2000 تا 2003 میلادی ، صادرات دانمارک به ایران 140 درصد و واردات دانمارک از ایران 25 درصد رشد داشته اند. با در نظر گرفتن وجود فرصت های مناسب که پیش رو داریم ، این روند باید ادامه یافته و مستحکمتر شود.

با این هدف شورای تجاری دانمارک، با همکاری فدراسیون صنایع دانمارک ، مرکز توسعه صادرات دانمارک و سفارت پادشاهی دانمارک در تهران ، با نهایت مسرت هیئت رسمی بازرگانان دانمارکی را به موسسات مشابه ایرانی معرفی مینمایند. این هیئت شامل نمایندگان شرکتهای گوناگون میباشد که در صدر رشته فعالیت خود بوده و از معروفیت جهانی برخوردارند.

اینجانب نهایت اطمینان را دارم که فن آوری و دانش این موسسات ، با استفاده از منابع طبیعی و انسانی ، همراه با رشد اقتصادی و گسترش مداوم بازار ایران ، موجب پیدایش فرصتهای جدید جهت سرمایه گذاری و تجارت بیشتر بین دو کشور در سالهای آتی خواهد بود.



کلاوس یول نیلسن
سفر دانمارک

Danish Trade Council



The Danish Trade Council in the Royal Danish Ministry of Foreign Affairs constantly strives to be the partner preferred by enterprises in international trade and investment activities.

Abroad you will find our commercial staff posted at the Danish Embassies, Consulates and Trade Offices. We have commercial staff working out of more than 85 representations in 69 countries and we are hence able to assist Danish companies on the most important markets world-wide.

The heads of mission and staff at our Embassies, Consulates and Trade Offices will be able to assist you in identifying Danish suppliers of goods and services and they may furnish you with all details of Danish companies. At www.danishexporters.dk or at our offices abroad you can also get access to the trade directory "Danish Exporters" which is a strong tool when you are looking for potential Danish partners. Publications introducing Denmark and Danish industry from a general point of view are also available.

Please contact our Embassy in Tehran for further information about Danish industry and details of Danish exporters.

You may also visit our home page at www.exportraadet.dk or www.investindk.com concerning direct investments in Denmark.

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Mr Steven Foster
Minister Counsellor



Royal Danish Embassy



The Royal Danish Embassy in Iran has the aim of developing and strengthening economic ties between Iran and Denmark, and between Danish and Iranian companies and organizations.

With this aim in mind we are very pleased to note the impressive group of Danish organizations and companies visiting Iran. Representatives from the Embassy will be present in the conference area and will be pleased to assist in "connecting people".

We are convinced that the contacts which will be made during the event will be of great importance in extending and deepening relations, not only between companies and organizations, but also between the two countries.

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H.E. Mr C. J. Nielsen
Danish Ambassador



Mr Anders B. Hansen
First Secretary



Mr Shahrokh Alebooyeh
Commercial Attaché



Confederation of Danish Industries



Headquarters of the Confederation of Danish Industries in Copenhagen

The Confederation of Danish Industries is the central organisation of the Danish manufacturing industry. 6,200 manufacturing and service enterprises are members of the Confederation through the 70 affiliated employers' or branch organisations.

The Confederation of Danish Industries represents the member companies in collective bargaining with the Danish trade unions and promotes the political interests of business vis-à-vis Government, Parliament and local authorities, and on the international level.

The Confederation of Danish Industries offers a full range of services to member companies within the following areas:

- Export, marketing, conferences and seminars
- Market information
- Industrial and labor law
- Industrial disputes
- Business economics, analyses and statistics

The Danish Food and Drink Federation (FI) is the voice of the Danish food, food processing and drink manufacturing industry. FI helps the industry operate in an appropriately regulated marketplace so as to maximise competitiveness.

We communicate the industry's values and concerns to a range of audience in Denmark and internationally, including Government, regulators, consumers and the media. FI work in partnership with other main players in the food chain. FI is located within DI.

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Mr Johan Schroeder
Chairman



Mr Peter Bo Andersen
Director



Mr Chr. Wittenkamp
Head of Advisory
Services



Mr J. Holst-Nielsen
Senior Adviser

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Mechanical and electronic components and controls

Danfoss is a world leader in research, development and production of mechanical and electronic components and controls.

Danfoss products help to heat and cool homes and offices, refrigerate food, and control production lines. Danfoss contributes to modern conveniences and to a safer and cleaner environment. Electronic frequency converters, intelligent refrigeration controls, CFC-free compressors and thermostats for refrigerators and freezers are some products in the Danfoss range.

Through innovative mechanical design and electronics, often with embedded software, Danfoss provides robust products of high quality, reliability and versatility. The Group commits considerable resources to product innovation and development and files about 50 patent applications each year.



Danfoss is Denmark's largest industrial Group, with headquarters in Nordborg, in south-west Denmark. The Group has 17,000 employees and produces approximately 250,000 products per day at 55 factories in 21 countries. Ninety-five sales companies and a global network of 73 agents and distributors in over 100 countries distribute Danfoss products. Core values include operating in a global market with respect for local values.

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Danfoss



Mr Mogens Soegaard
Export Sales Manager



Mr Simon Laerke
Export Sales Manager



Mr Anupam Dewan
Assistant Divisional Manager
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First you add knowledge...

Countless food and beverage products gain their defining characteristics from Danisco ingredients. Among the world's largest suppliers of functional ingredients, Danisco is a knowledge-based company dedicated to meeting the needs of food manufacturers and consumers alike. The broad product portfolio gives food and beverages the taste, texture, shelf life and, increasingly, the nutritional profile consumers demand. Manufacturers gain high cost efficiency, processing ease and opportunities to optimise health and safety.

Danisco's vast experience in predicting food trends and creating innovative solutions has made it a valued partner. High annual investment in internal innovation reflects the commitment to generating new knowledge.

The range includes antimicrobials, antioxidants, emulsifiers, enzymes, flavours, functional systems, speciality fats, speciality sweeteners, starter cultures and media, and textural ingredients. Some 9,000 people work within Danisco's sales and production companies and innovation centres in 40 countries. In 2003/04, the group reported net sales of USD2.9 billion.

DANISCO

First you add knowledge...



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Dr. Frederik Gejl-Hansen
Vice President



Mr. Patrick Finan
Sales Manager

Your global transport partner



Apart from offering all types of full load shipments, project cargo, project management, air freight, air chartering and ships chartering, we operate part load services between Denmark and Iran on a regular basis, perfect for any company wishing to commence trading with Iran.

All transport services carried out by the Project Division are in compliance with ISO 9001: 2000 quality standards.

The Project Division of DFDS Transport Air Sea (Denmark) A/S

As a division within the DSV Group, DFDS Transport Air Sea is your perfect global transport partner.

With more than 50 years experience on the Iranian market we in the Project Division are generous with our wide knowledge of the rich cultural and commercial traditions of this fascinating country.



Please see www.dfdstransport.com for further details.

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Ms Anne Henriksen
Area Manager



Foundry systems and equipment



Founded in 1900, DISA is the world's leading supplier of foundry moulding lines, foundry equipment and metal surface finishing systems, and one of the world's largest and most experienced suppliers of air pollution control solutions.

With factories, and sales and service offices on three continents and an extensive agent network, DISA serves international industrial manufacturers, foundries and metal-working industries with leading edge technology solutions, tailored to their specific needs.

DISA offers a wide range of foundry systems, equipment, technical expertise and service support.

The company offers solutions employing various moulding configurations – vertical, horizontal and matchplate moulding technology and a care-fully balanced product range of shot blast and fettling equipment which offers individual solutions for a great variety of jobs and applications. We can offer state-of-the-art solutions to meet any foundry need – including yours.

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Mr Carsten Nielsen
Area Sales Manager

Eksport Kredit Fonden - the Danish Export Credit Agency



Introducing the Danish Export Credit Agency - Eksport Kredit Fonden

The Danish export credit programme was established in 1922. Today, the programme is administered by Eksport Kredit Fonden (EKF).

EKF offers insurance cover for companies, financial institutions and others that take risks in connection with Danish export. Goods, capital goods, services and investments are covered by the guarantees, as are many risks not covered by private insurance. In most cases, like Iran, EKF will cover both political and commercial risks in connection with credit periods of over one year.

It is EKF's aim to be our customers' professional insurance partner. Therefore, we will endeavour to continue to develop new products and services. Developments will be based upon a close dialogue with our customers. EKF's vision is to anticipate our customers' requirements by co-operating closely with them. This close co-operation will provide us with specific expertise in the individual customer's business area. Our ambition is to expand our network of international partners continuously in order to meet our customers' requirements.

Flexibility and innovation are important concepts for EKF. We are here to conquer our customers' problems and to make sure that their problems do not conquer them.

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Mr Karsten Ipsen
Associate Director



Mr Niels K. Jensen
Head of Section

Supplier to the cement industry



The F.L.Smith Group is the world's largest supplier of machinery, equipment and after sales service to the cement industry world-wide.

F.L.Smith's expertise and know-how are based on 122 year's experience in the development, design and supply of equipment ranging from complete green-field projects over upgrades and rehabilitation of existing cement plants to spare parts, plant services and training. F.L.Smith Group is based in Denmark and operates globally through corporate centres as well as more than 50 subsidiaries all over the world.

The Iranian Cement Industry

Iran's cement industry has taken off at full speed and F.L.Smith is flying high with it. The Iranian Government launched last year an ambitious plan that foresees doubling the industry's present 30m tonnes per year production capacity over the next decade making the Iranian market one of the most important business areas these years.

F.L.Smith's relations to the Iranian cement industry date back to 1933 when F.L.Smith supplied a complete 300 tpd plant for Rey Cement, which is today a part of Tehran Cement Co.

Since the modest start up until today F.L.Smith has supplied numerous production lines to Iran. The current wave of new cement projects being awarded to F.L.Smith started with the contract signed with Saveh White Cement Co. for two 3,600 tpd production lines in July 2003.

Subsequently many new contracts have been signed, with Faraz Firouzkuh Cement Co., Khazar Cement Co., Garb Cement Co., Tehran Cement Co., Fars Firuzkuh Cement Co., Soufian Cement Co., Bojnourd Cement Co., Sepahan Cement Co., Hegmatan Cement Co., Shahre Kord Cement Co. and Shahroud Cement Co.

A number of other projects are ongoing and will hopefully lead to an even stronger co-operation between the Iranian cement industry and F.L.Smith.

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Mr Jesper K. Nielsen
General Manager



Ms Line Cortsen
Ass. Sales Manager



Mr P. Bjørnlund-Larsen
General Manager
F.L.Smith - IRAN

Ice cream “the way you like it” *Gram Equipment*

Gram Equipment cooperates with ice cream manufacturers all over the world to manufacture ice cream “the way you like it”.

Our product range is designed to serve both the small ice cream manufacturer and the large-scale industrial ice cream productions.

We have highly trained technicians all over the world to ensure the highest possible service level to our customers.

Our aim is to ensure that our customers can always respond to the rapidly changing demands of markets and consumers throughout the world.

Gram Equipment opens the door to profitable opportunities by

- matching the equipment to both present and future tasks
- building in maximum efficiency and flexibility right from the drawing board
- supplying new technologies, equipment and features that are easy to retrofit to existing equipment.



Gram Equipment technology ensures that ice cream manufacturers can satisfy consumers all over the world by providing them with attractive, tasty ice cream products.

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Mr Ove Dalum
Managing Director



Mr Martin Andreasen
Export Manager

The Industrialisation Fund for Developing Countries

The Industrialisation Fund for Developing Countries (IFU) was established as a self-governing fund by Act of Parliament in 1967 with the purpose of promoting economic activities in developing countries through investments in these countries in co-operation with Danish companies.

How IFU participates in projects

IFU participates as a partner in the project companies through committing equity capital and/or loans and through board membership.

Partnership

IFU works in a spirit of partnership with Danish and local applicants and maintains this spirit throughout the joint work in the investment projects.

Based on its many years of experience with a wide range of investments, IFU acts in an advisory capacity during the preparatory and the initial phases of investment projects. Once the project is established, IFU takes a seat on the board of directors.

Eligibility

To be eligible, a project has to be financed in part by a Danish business partner. The project must further be evaluated as being a commercially viable project. Green-field projects, expansion of existing projects and acquisitions are eligible.



Partnership
IFU works in a spirit of partnership with Danish and local applicants and maintains this spirit throughout the joint work in the investment projects.

IFU's services

By collaborating with IFU, the partners, in addition to financing and risk sharing, gain access to IFU's country and project knowledge from investments in about 500 projects in 72 countries world-wide, and to an extensive network of advisers and financial institutions.

The Industrialisation Fund for Developing Countries (IFU)

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Ms Malene Kvist Kristensen
Investment Officer

Largest and leading contractor in Denmark



With 5,200 employees and annual turnover of DKK 8.0 billion (USD 1.35 billion), the company has size expertise and competency to meet the requirements and expectations of customers, surroundings and not least ourselves.

As general contractor, MT Højgaard carries out all kind of constructions – buildings as well as civil work on land and offshore.

Building activities include design and construction of simple buildings as well as sophisticated structures. Civil works on land help to establish integrated infrastructure such as roads, railways, bridges, tunnels,

airports, high-voltage lines, water supply, sewage etc. Offshore works include harbours, coastal protection, wind farms foundations, lighthouses etc. Our subsidiary companies are specialized in steel structures and electrical works.



Bridge between Denmark and Sweden

International activities

Mt Højgaard focuses on civil work on land as well as offshore and aims to adopt to the regional market and the regional culture in respect of the local population and at the same time to bring into the projects the best of the qualities from our Danish base.

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Harbour construction, Lebanon



Harbour construction, Maldiv Islands



Mr Ole Steen Christensen
 Vice President



Mr Tage Hansen
 Sales Manager

Your local and global business partner



Nordea is the largest financial services group in the Nordic countries with total assets of more than EUR 260 billion and a corporate customer base of about 1 million Nordic companies.

We have a leading position as a provider of trade finance services and export finance with export credit agency cover to the companies in the Nordic region.

Nordea is the only Nordic bank with a representation in Iran, and our representative office in Tehran serves as a local contact point for both the Iranian banks and local customers - and our bank. In order to facilitate the trade between Iran and the Nordic countries, Nordea has also signed facility agreements with the major Iranian banks for medium term financing of Nordic exports to Iran as well as agreements for refinancing letters of credit issued by Iranian banks.

We believe that our experience in trade and export finance in Denmark, together with our unique presence in Tehran and our well established relations with the Iranian banks, makes us the most interesting business partner when it comes to financing the trade between Iran and Denmark.



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Mr Ole Lauritzen
 Trade Finance
 Head of Section

Fruit Preparations, Fruit Concentrates and Compounds

ORANA supplies a broad range of tailor made Fruit Based Raw Materials for the Dairy and Beverage industry:

Fruit for Dairy Products:

- Yoghurts
- Drinking Yoghurt
- Ice Cream / Ice Lollies
- Bakery Products

Fruit for Beverages:

- Juices, Nectars & Juice Drinks
- Whey Drinks
- Tea Drinks
- Soft Drinks

ORANA is based on more than 70 years of experience in the business of fruit and taste. ORANA is one of the largest Danish suppliers of fruit preparations, fruit concentrates and compounds for Dairy Products and Beverages with a constantly increasing export.

The finest berries and fruits are carefully and gently processed into all kinds of semi-manufactures for further processing at our many quality-conscious customers all over the world.

ORANA looks forward to developing new Fruit Based Products for the Iranian market.



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ORANA



Mr Niels Osterberg
Director

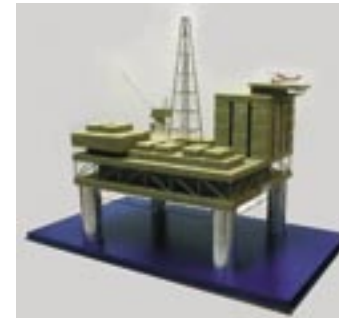


Mr Jacob Ravn Nielsen
Area Sales Manager

Insulation materials

ROCKWOOL A/S has for many years been one of the leading suppliers of fire safe insulation for the marine and offshore sector worldwide. ROCKWOOL can offer competitive solutions for i.e. A and H constructions, bulkheads and decks, penetrations, pipes, vessels and tanks.

ROCKWOOL A/S is part of the ROCKWOOL group, which is the world's largest manufacturer of stone wool with over 20 factories and representation in numerous countries all over the world.



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Mr Max Svensson
Export director

ROCKWOOL
FIRESAFE INSULATION
MARINE & OFFSHORE

We provide intelligent solutions



Semco Maritime is an authentic brand that stems from a solid base in Esbjerg, Denmark. Built up over the past three decades, Semco Maritime has become a respected and experienced name in the world of engineering and contracting. Semco Maritime hold facilities in Denmark, Norway, UK, US and UAE.

Semco Maritime's highly qualified personnel can follow the projects from initial design to final installation, including commissioning and start-up, all supervised by experienced and dynamic project managers. Many of Semco Maritime's customers have therefore chosen to enter into contracts that cover full service and maintenance of installations and systems.

Semco Maritime specialises in design, development, production, installation, maintenance, repairs, and services within oil and gas industry, Power Generation and Air Ports.



The disciplines include: Electrical Installations and Instrumentation, Process Control Systems, Fire & Gas Systems, Fire Fighting Systems, Shutdown Systems, Telecommunications Systems, H.V.A.C. Systems, Hydraulic and Pneumatic Systems, and Air Traffic Control Systems.

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Mr H. P. Joergensen
General Manager
Global Sales



Mr Villy Mortensen
Vice President
Business Development

The Catalyst and Technology Company



Haldor Topsøe A/S was founded in 1940 by Dr. Haldor Topsøe as a research-based organisation for development of chemical processes.

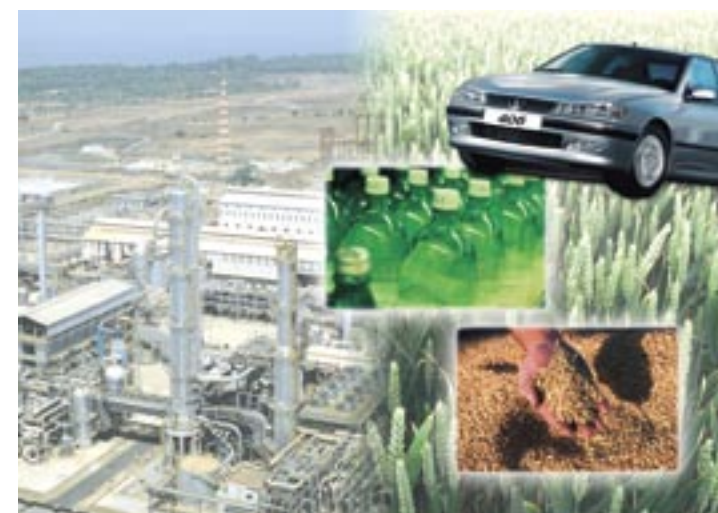
Today, Haldor Topsøe A/S is one of the leading suppliers of technology and catalysts to various industries. A position, which has been accomplished through our considerable R&D efforts combined with extensive knowledge and insight about the actual operation of the processes leading to a continuous improvement of catalysts, process layout and equipment design.

Topsøe's unique capability of supplying both technology and the full range of catalysts from a

single source has resulted in a large number of plants operating successfully or under implementation throughout the world within the areas of:

- Fertilizers
- Hydrogen
- Formaldehyde
- Gas-to-Liquids (GTL)
- Oil Refining
- Methanol
- Sulphuric Acid
- DME

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Mr Jens Perregaard
Project Manager



Mr Henrik Larsen
Area Manager
Catalyst Division

Map of Denmark



Facts about Denmark

Geography and Government

Denmark is a constitutional monarchy in Northern Europe with 5.3 million inhabitants. Denmark consists of the peninsula of Jutland and of a great number of islands, of which Funen and Zealand - on which the capital of Copenhagen is situated - are the biggest ones. Denmark is bordering the Baltic Sea and the North Sea and the climate is temperate with mild winters and cool summers. The location gives Denmark a relatively large coastline of 7,300 km and a land boundary of 68 km to Germany.

Denmark has a total area of 42,400 sq. kms. The Kingdom also includes the Faeroe Islands and Greenland - the world's largest island - in the North Atlantic. Both the Faeroe Islands and Greenland have home rule with an elected council and are represented in the Danish parliament.

Prime Minister Anders Fogh Rasmussen (Denmark's Liberal Party) leads a coalition government with The Conservative People's Party. The most recent election for the parliament (Folketinget) was held on 20 November 2001. Under the constitution, elections for the parliament must be held at least every fourth year.

Denmark and the surrounding world

Denmark is a small open economy, and our welfare depends on our ability to trade goods and services with the surrounding world. The highly specialised Danish enterprises simply require bigger markets than the Danish domestic market. And this goes the other way around as well. Imported commodities are seen everywhere in Danish stores. International companies are both well represented and well received in Denmark.

Denmark is well integrated in the global economy and plays an active role in the global political institutions. The Nordic countries are important co-operation partners. However, the membership of EU is the most important element in Danish foreign policy. Denmark joined the EEC on 1 January 1973 together with the UK and Ireland.

Denmark is a member of NATO and participated in UN's establishment in 1945. Denmark has taken part in over half of the UN peace-keeping operations and is one of the few countries in the world to donate 1% of GDP to the work of international development.



Danish Trade Council
www.exportraadet.dk
Royal Danish Embassy
www.ambadane.tehran.suit.dk



Confederation of Danish Industries
www.di.dk